



thinkcapital

think ahead. to stay ahead.



In today's financial markets, the need of the hour is innovative thinking. And this is where you need the services of a financial organization that can form a long-term association with you. An organization that's acutely aware of the changing trends and can focus sharply on your desired goals.

In other words, an organization that can think on its feet.

Think Capital your partner forever



Think Capital is a business consulting and investment banking organization that is pillared on collective experience of more than 50 years of top management professionals who have advised Fortune 500 Global firms and are from varied fields and background

Think Capital helps dynamic, growth- and result-oriented promoters by devising business strategies aligned with their goals and facilitating 360-degree execution to achieve those goals.

We believe in delivering lasting value for our clients and provide insights that cut across functions, processes, systems, culture, business associations and fund-raises and tie those into business model and business goals.

Our activities include Corporate Advisory, Equity and Loan Syndication, Mergers and Acquisition Advisory, and Business and Finance Restructurings

We believe in long term association with the Companies and are part of their peak and trough, thus becoming an evangelist in bringing about growth through necessary processes, tie ups and investments into their business model and the business cycle

Assisting Companies across entire cycle



Sectoral Experience



**Agriculture and
Food Processing**



**Healthcare and
Pharma**



**Social Infrastructure -
Water Supply and Sanitation,
Affordable Housing**



Engineering



**Financial Services -
Fintech, Small Finance
Bank, NBFC**



**Supply Chain and
Logistics**



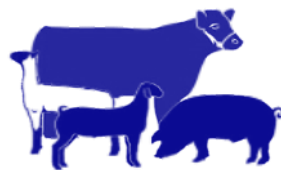
**Technology - AI, ML
and Blockchain**



Retail



Alternative Energy



Animal Husbandry

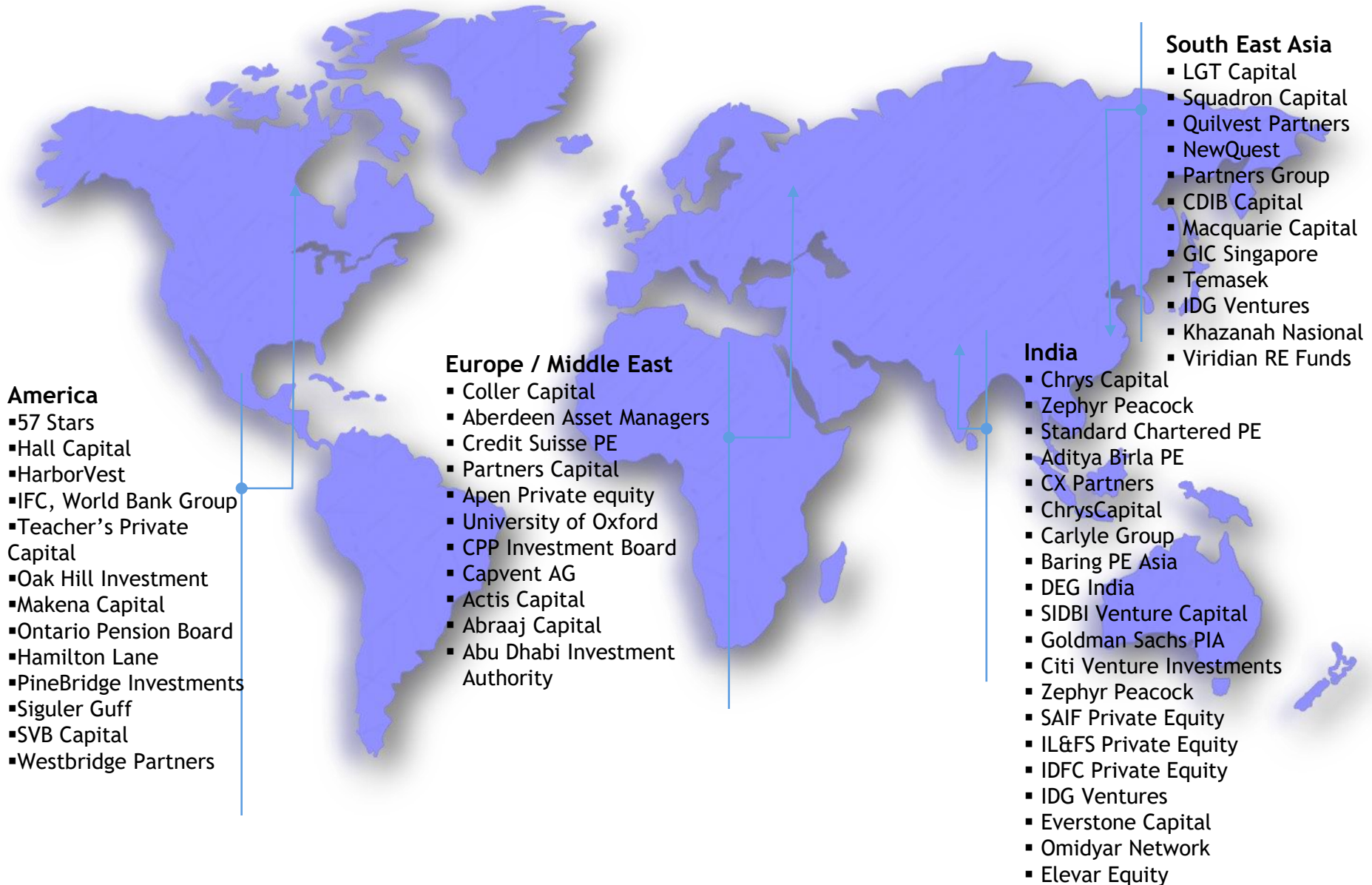


**Education and
Edutech**



Consumer Brand

Global Outreach



- America**
- 57 Stars
 - Hall Capital
 - HarborVest
 - IFC, World Bank Group
 - Teacher's Private Capital
 - Oak Hill Investment
 - Makena Capital
 - Ontario Pension Board
 - Hamilton Lane
 - PineBridge Investments
 - Siguler Guff
 - SVB Capital
 - Westbridge Partners

- Europe / Middle East**
- Coller Capital
 - Aberdeen Asset Managers
 - Credit Suisse PE
 - Partners Capital
 - Apen Private equity
 - University of Oxford
 - CPP Investment Board
 - Capvent AG
 - Actis Capital
 - Abraaj Capital
 - Abu Dhabi Investment Authority

- India**
- Chrys Capital
 - Zephyr Peacock
 - Standard Chartered PE
 - Aditya Birla PE
 - CX Partners
 - ChrysCapital
 - Carlyle Group
 - Baring PE Asia
 - DEG India
 - SIDBI Venture Capital
 - Goldman Sachs PIA
 - Citi Venture Investments
 - Zephyr Peacock
 - SAIF Private Equity
 - IL&FS Private Equity
 - IDFC Private Equity
 - IDG Ventures
 - Everstone Capital
 - Omidyar Network
 - Elevar Equity

- South East Asia**
- LGT Capital
 - Squadron Capital
 - Quilvest Partners
 - NewQuest
 - Partners Group
 - CDIB Capital
 - Macquarie Capital
 - GIC Singapore
 - Temasek
 - IDG Ventures
 - Khazanah Nasional
 - Viridian RE Funds

Strategic Tie-ups



Leading Market
Research Company



Product Development
& Technology Company

P. N. Raghavendra Rao & Co
Chartered Accountants

Leading Chartered
Accountancy Firm

Thirty
Four

UK Based Advisory
Company

ALMT Legal
ADVOCATES AND SOLICITORS

Legal Counsel

KHAITAN LEGAL ASSOCIATES
INDIAN ADVOCATES

Legal Counsel



Leading Advertising
and PR Agency



Consulting Firm



Leading UK Based
Investment Bank
and Restructuring
Firm

Advisory Board

P R Vittel



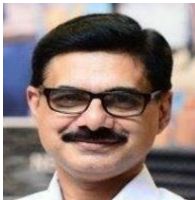
P R Vittel is a Chartered Accountant, with a practice spanning more than four decades. He is the Senior Partner of M/s P. N. Raghavendra Rao & Co., Chartered Accountants. He has overseen innumerable transactions in public issues, private equity, mergers and acquisitions and corporate advisory for clients from varied industries and sectors. He is an advisor to large corporate conglomerates aiding them deftly through highs and lows. Vittel has also done his Masters in Business Administration

D P Roy



D P Roy has experience of more than 40 years in the Corporate, International and Investment Banking Industry and has been the Deputy Managing Director of State Bank of India. He was also the Executive Chairman of SBI Capital Markets Limited and was also acted as the President and CEO of SBI, New York. He carries an in-depth knowledge and working insight into the banking sector. He has done his Master of Science (Chemistry) and is also a certified Associate of Indian Institute of Bankers and Fellow of Indian Council of Arbitration. He is also on the Advisory Committee of Central Bank of India

Salil Nair



Salil is a veteran in the Retail and Consumer Brand space with over 32 years of experience in the industry, having spearheaded Shoppers Stop from single store to more than 80 store pan India, profitably and working thru the entire IPO process. He also had a stint with Glaxo India and Carona Limited prior to Shoppers Stop. Salil has worked through the entire spectrum of retail -single store to franchisee to department stores, Airport Retailing, Books, Beauty and more. Salil is quite nuanced in his space and considered an authority in the consumer brand, modern retail and specialized retail space.

Stephen Cork



Stephen is the managing partner of Cork Gully LLP, with over 20 years of experience. He specializes in restructuring and formal insolvency appointments. Stephen has advised companies ranging from owner-managed businesses to publicly quoted companies on the business recovery strategies available, both at a board level as well as to their financiers. He has extensive experience of the United Kingdom market as well as cross border assignments. He has worked in the US, Europe, Thailand, South Africa and Canada as well as most offshore jurisdictions

Professional Team

The professionals at Think Capital have an overall experience of more than 100 cumulative years in carrying out advisory, fund raising, and executory services in almost all sectors. Here's introducing the key people:

Huzefa Sitabkhan



Huzefa is a rank-holder Chartered Accountant. He has almost 15 years of experience in investment banking and advisory transactions. He has advised on and handled, various equity syndications, debt raisings, mergers and acquisitions, valuations, due diligence and restructuring transactions for clients from varied industries and sectors. Prior to Think Capital, Huzefa has worked with IDBI Capital as Head - Investment Banking. Huzefa has successfully assisted in over 75 assignments, encompassing capital markets, debt syndication and corporate advisory. He has done his Bachelors in Commerce from Sydenham College of Commerce and Economics.

K P Ramakrishnan



K P Ramakrishnan is a B. Tech (Metallurgy) from IIT, Chennai, having rich experience in corporate and merchant banking spread over a period of about 35 years. During his tenure of 32 years at IDBI, he worked in various fields like project finance, corporate finance and corporate debt restructuring. He has played an instrumental role in corporate debt restructuring as the Head of CDR Cell. He last served at IDBI Bank as Chief General Manager.

Naresh Hosangady



Naresh has more than 28 years experience in running businesses and has turned around and transformed companies acting as MD & CEO in sectors such as Industrial, Health Care, Technology and Services. He has led businesses in 3M India, Reliance Infocomm, Steelage Industries, Roche Diagnostics, Diebold Systems and Vaatsalya Health Care. His experience includes building strong leadership teams, developing and executing strategies for delivering profitable growth in a challenging environment, rationalising the supply chain, reducing costs and improving processes. He is a graduate of IIT Mumbai in Chemical Engineering, with post graduate qualifications and executive management from Washington University and Carlson School of Management, USA.

Saurabh Jain



Saurabh has more than 14 years of experience in investment banking and advisory transactions. He has advised on an handled, various capital market, fund raising, mergers and acquisitions and restructuring transactions for clients from varied industries and sectors. Prior to Think Capital, Saurabh has worked with IDBI Capital as Head - Corporate Advisory. Prior to that he has worked with Calyon Bank. Saurabh has successfully assisted in over 65 assignments encompassing capital markets, debt syndication and corporate advisory. He is a Chartered Accountant and has done his Bachelors in Commerce.

Balaji Balaraman



Bala has more than 14 years of experience in private equity and corporate advisory transactions. He specializes in private equity, venture capital, mergers and acquisitions, project financing, financial and business valuations. Over the years he has been associated with several private equity, venture capital, valuation and M&A transactions encompassing varied size and in diverse sectors. His forte lies in incubating every business model and exploring a suitable financial assistance. Before joining Think Capital, he has worked with IDBI Capital. Bala is a qualified Chartered Accountant and Chartered Financial Analyst and has done his Bachelors in Commerce.

Bhavya Shah



Bhavya has more than 13 years of experience in capital syndication and business strategy. He specialises in venture capital, private equity, debt syndication and structured funding. He has also worked on several assignments involving valuation, feasibility studies, debt restructuring etc. His forte lies in charting a well thought out business strategy and identify suitable capital for the clients. Before joining Think Capital, he has worked with IDBI Capital. Bhavya is an Electrical & Electronics Engineer with a Masters in Business Administration in Finance.

Girija Nandan Panigrahi



Girija has more than 6 years of experience in Private Equity and Corporate Advisory transactions. Over this period, he has been associated with various Private Equity, Mezzanine and M&A transactions across diverse sizes, structures and sectors. His expertise lies in conducting comprehensive analysis and providing insights for the most appropriate financial and strategic assistance. Girija is a Mechanical Engineer and also holds a Masters in Business Administration.

Professional Team

Rohit Bhirud



Rohit is an Electronics Engineer from VJTI College and holds a Masters in Business Administration from IIM Calcutta. He specializes in private equity, strategy and business planning, corporate advisory, financial and business valuations. In his previous assignments, he has worked on projects ranging from business and strategy planning to financial and strategic restructuring. Before joining Think Capital, he has worked with Wincere Solutions as a part of the Corporate Strategy Group. He has also interned with Team Indus and TCG Life sciences as part of their Strategy teams

Jaison Varghese



Jaison is a management graduate brings 12 years of rich corporate banking experiences. He is a highly motivated and self driven guy with rich experience in end to end banking activities and specialized in building strong and quality asset books within the mid market segment. He spent good amount of time with HDFC bank and also had a stint with Deutsche bank and Kotak Mahindra Bank before he joins with Think capital as associate partner

Shailesh Mehta



Shailesh is highly experienced in Technology and Tech enabled solutions. He's been credited for starting the first Internet search models in India called Onyomo, the first Organic and Natural Products Marketplace called Juicy Chemistry in India and also creating the entire Digital Platform for India Today group. Shailesh is a B.Tech from IIT Bombay and MBA from INSEAD France. With Think Capital, Shailesh takes care of the entire Technology spectrum including advisory and fund raising.

Yugank Bansore



Yugank with a total experience of 3 years has worked across Transaction Advisory, Lead Advisory and Management Consulting services. Prior to Think Capital, Yugank served at Grant Thornton US SSC where he was managing offshore consulting projects for the US firm. He also holds experience in Portfolio Management and research. Yugank is an Electronic engineer and holds Masters in Finance from T. A. Pai Management Institute (Manipal)

What makes us unique

Hand Holding

Our strength lies in contributing much more by hand-holding the corporates through a series of advisory services that would ultimately add value to the corporates through improved performance and higher profitability

Reach Tier II cities

We have penetration into Tier II cities which are still devoid of firms that could position itself to provide niche but targeted advisory services

Focus on niche segments like Debt Restructuring, Private Equity and Distressed Sale

We position ourselves in selected but valuable services that would not only be imperative in the present economic scenario but also be relevant from the point of very limited resources available on that front


Experienced and Coherent team

Our team has people who have wide experience in investment banking activities and have been in leadership positions in the past. This enables the team to not only deliver the desired objectives but also deliver the same to the utmost satisfaction and needs of clients

Our Branch and Client Network

We have our offices in Mumbai, New Delhi, Bengaluru, Chennai, Pune and Coimbatore and have serviced clients across India and overseas.


Select Transactions - PE & MA



Always Inspiring


Lanco Teesta Hydro Power Limited

M&A Advisory




Bannari Amman Sugars Limited

M&A Advisory



Sakthi Auto Component Limited

M&A Advisory



Sri Chamundeswari Sugars Limited

M&A Advisory

Cooperative sugar society



Hindustan Group

M&A Advisory


Kurunji Hospital



GNRC
Quality • Value • Trust

GNRC Limited

M&A Advisory



Eye Foundation Limited

Corporate Restructuring

LASIK Centre Care



Apollo Pankaj Hospitals
AGRA
touching lives

Pankaj Hospitals Limited

Strategic Selloff



MOOLCHAND
health • happiness • life

Select Transactions - PE & MA Transactions



Essar Power
(Jharkhand) Limited

M&A Advisory

March 2019



Lanco Teesta Hydro
Power Limited

M&A Advisory

September 2019



Rite Water Solution
(India) Private Limited

Private Equity


September 2018



Shantiraj Foods
Private Limited

Private Equity

November 2016



Shree Ramakrishna
Alloys Limited

M&A Advisory


February 2016



GNRC Limited

M&A Advisory


May 2015



Natureland Organic
Foods Private Limited

Private Equity

February 2015



Appachi Cotton
Limited

Private Equity

August 2014



Rite Water Solution
(India) Private Limited

Private Equity

March 2014



Pankaj Hospitals
Limited

Strategic Selloff

March 2013



Eye Foundation
Limited

Corporate
Restructuring


September 2012



Classle Knowledge
Private Limited

Venture Capital

August 2012



GNRC Limited

Private Equity


March 2012



Solus Security Systems
Private Limited

Venture Capital

January 2012


















Sacona Entertainment
India Private Limited

Venture Capital

November 2011

Select Transactions - Debt Advisory

 <p>Sakthi Auto Component Limited</p> <p>Syndication of Mezz Funding</p> <p>March 2017</p>	 <p>Consolidated Construction Consortium Limited</p> <p>S4A Advisory</p> <p>November 2016</p>	 <p>Merchem Limited</p> <p>Debt Resolution Advisory</p> <p>February 2016</p>	 <p>TAN India Limited</p> <p>Debt Resolution Advisory</p> <p>November 2015</p>	 <p>Sakthi Sugars Limited</p> <p>Debt Resolution Advisory</p> <p>May 2015</p>
 <p>Arya Vaidya Pharmacy (Coimbatore) Limited</p> <p>Refinancing of Debt</p> <p>January 2015</p>	 <p>Diamond Engineering (Chennai) Private Limited</p> <p>Restructuring of Debts</p> <p>October 2014</p>	 <p>GMJ Paper and Boards Private Limited</p> <p>Restructuring of Debts</p> <p>June 2014</p>	 <p>G.E.T. Power Limited</p> <p>Restructuring of Debts</p> <p>June 2014</p>	 <p>Consolidated Construction Consortium Limited</p> <p>Restructuring of Debts</p> <p>March 2014</p>
 <p>Shree Renuga Textiles Limited</p> <p>Restructuring of Debts</p> <p>August 2012</p>	 <p>Gangotri Textiles Limited</p> <p>Restructuring of Debts</p> <p>June 2010</p>	 <p>JBF Industries Limited</p> <p>Structured Debt Sole Arranger</p> <p>December 2009</p>	 <p>Sakthi Auto Components Limited</p> <p>Syndication of Debt</p> <p>June 2009</p>	 <p>Sakthi Sugars Limited</p> <p>Restructuring of Debts</p> <p>June 2009</p>

Think Capital - Think we should meet?

To sum up, we, at Think Capital, are dedicated to navigating you successfully through financial challenges and opportunities, offering not just the expertise but also the unparalleled dedication and personalized service you'd need to conquer today's complex and fast-moving financial markets. We value relationships over transactions and put your interests ahead of our own. So much so that we wouldn't hesitate to advise against a transaction if it appears not to serve your long-term interests.

That's Think Capital for you.

To know more about us, give us a call. We would be more than glad to hear from you.

Mumbai	London	Bengaluru	Chennai	Coimbatore	New Delhi	Pune
1007-12 Dalamal Tower, Free Press Journal Road 211, Nariman Point, Mumbai - 400 021. MAH +91 22 6610 0910 - 11	52 Brook St., Mayfair, London W1K 5DS, UK +44 20 7268 2150	A-083 Magnolia, Opp. Jal Bhavan, Bannerghatta Road, Bengaluru - 560 076. KAR +91 98455 35320	62, TA Enclave, 43A, VM Road, Velachery, Chennai - 600 042. TN +91 98215 27394	23/2, 2nd Floor, Viswa Paradise Apts, Kalidas Rd, Ramnagar, Coimbatore - 641 009. TN +91 422 223 6997	D-26, Sarita Vihar, Pocket D, New Delhi - 110 076. NCR +91 81302 76888	105, Power Plaza, Lane No. 7, Koregaon Park, Pune - 411 001. MAH +91 93703 42665
